## BALANCE SHEET <br> As at Mar. 31st, 2010

| Assets | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| A. SHORT-TERM ASSETS ( $100=110+120+130+140+150$ ) | 100 |  | 512.342.739.655 | 541.903.988.772 |
| I. Cash and cash equivalents | 110 |  | 10.222.103.385 | 46.140.850.214 |
| 1. Cash | 111 | V. 01 | 10.222.103.385 | 46.140.850.214 |
| 2. Cash equivalents | 112 |  |  |  |
| II. Short-term financial investments | 120 | V. 02 |  |  |
| 1. Short-term investments | 121 |  |  |  |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III. Receivables | 130 |  | 178.725.348.166 | 192.377.008.390 |
| 1. Trade accounts receivables | 131 |  | 149.969.359.741 | 172.279.618.075 |
| 2. Advances to suppliers | 132 |  | 14.963.722.982 | 7.674.352.003 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 138 | V. 03 | 13.792.265.443 | 12.423.038.312 |
| 6. Provision for short-term bad receivables | 139 |  |  |  |
| IV. Inventories | 140 |  | 316.704.503.916 | 297.139.740.355 |
| 1. Inventories | 141 | V. 04 | 316.704.503.916 | 297.139.740.355 |
| 2. Provision for devaluation of inventories | 149 |  |  |  |
| V. Other short-term assets | 150 |  | 6.690.784.188 | 6.246.389.813 |
| 1. Short-term prepaid expenses | 151 |  | 48.123 .835 | 137.463.976 |
| 2. VAT deductible | 152 |  | 3.408.591.153 | 4.672.157.071 |
| 3. Tax and accounts receivable from State budget | 154 | V. 05 |  |  |
| 4. Other short-term assets | 158 |  | 3.234.069.200 | 1.436.768.766 |
|  |  |  |  |  |
| B. LONG-TERM ASSETS ( $\mathbf{2 0 0}=\mathbf{2 1 0 + 2 2 0 + 2 4 0 + 2 5 0 + 2 6 0 )}$ | 200 |  | 455.447.228.613 | 436.904.255.177 |
| I. Long-term receivables | 210 |  | 107.792.966.458 | 98.469.964.616 |
| 1. Long-term receivables from customers | 211 |  | 107.792.966.458 | 98.469.964.616 |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 214 |  |  |  |
| 5. Provision for long-term bad receivable (*) | 215 |  |  |  |
| II. Fixed assets | 220 |  | 96.283.790.190 | 92.027.458.599 |
| 1. Tangible fixed assets | 221 | V. 08 | 14.194.195.605 | 14.512.366.571 |
| - Historical cost | 222 |  | 18.172.074.612 | 17.865.492.467 |
| - Accumulated depreciation | 223 |  | (3.977.879.007) | (3.353.125.896) |
| 2. Finance leases fixed assets | 224 | V. 09 |  |  |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 | V. 10 | 707.911 .603 | 746.622.337 |
| - Historical cost | 228 |  | 849.781 .298 | 849.781 .298 |
| - Accumulated depreciation | 229 |  | (141.869.695) | (103.158.961) |
| 4. Construction in progress expenses | 230 | V. 11 | 81.381.682.982 | 76.768.469.691 |
| III. Property investment | 240 |  |  |  |
| - Historical cost | 241 |  |  |  |
| - Accumulated depreciation (*) | 242 |  |  |  |
| IV. Long-term financial investments | 250 |  | 251.330.007.000 | 246.330.007.000 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  | 175.000.000.000 | 170.000.000.000 |
| 3. Other long-term investments | 258 | V. 13 | 76.330.007.000 | 76.330.007.000 |
| 4. Provision for devaluation of long-term finance investment | 259 |  |  |  |
| V. Other long-term assets | 260 |  | 40.464 .965 | 76.824 .962 |
| 1. Long-term prepaid expenses | 261 | V. 14 | 40.464.965 | 76.824 .962 |
| 2. Deferred income tax assets | 262 | V. 21 |  |  |
| 3. Others | 263 |  |  |  |
|  |  |  |  |  |
| TOTAL ASSETS ( $\mathbf{2 7 0 = 1 0 0 + 2 0 0 \text { ) }}$ | 270 |  | 967.789.968.268 | 978.808.243.949 |


| Assets | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| A. LIABILITIES (300=310+330) | 300 |  | 526.777.621.235 | 545.930.324.940 |
| I. Short-term liabilities | 310 |  | 292.648.473.409 | 324.939.674.314 |
| 1. Short-term borrowing and debts | 311 | V.15 | 38.498.546.366 | 22.532.606.719 |
| 2. Trade accounts payable | 312 |  | 25.524.494.408 | 47.706.733.077 |
| 3. Advances from customers | 313 |  | 156.755.388 | 92.849 .815 |
| 4. Taxes and liabilities to State budget | 314 | V. 16 | 1.526.943.104 | 74.189.806 |
| 5. Payable to employees | 315 |  | 480.777.405 | 1.792.342.717 |
| 6. Payable expenses | 316 | V. 17 | 143.144.853.524 | 135.750.315.406 |
| 7. Accounts payables-Affiliate | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 | V. 18 | 71.217.533.039 | 90.696.517.824 |
| 10. Provision for short-erm liabilities | 320 |  |  |  |
| 11. Bonus and welfare fund | 323 |  | 12.098.570.175 | 26.294.118.950 |
| II. Long-term liabilities | 330 |  | 234.129.147.826 | 220.990.650.626 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  | 600.000.000 | 300.000.000 |
| 4. Long-term borrowing and debts | 334 | V. 20 | 103.669.078.258 | 95.473.528.251 |
| 5. Deferred income tax | 335 |  | 101.463.559.883 | 99.504.035.121 |
| 6. Provision for unemployment allowance | 336 |  | 333.781 .092 | 333.781 .092 |
| 7. Provision for long-term liabilities | 337 |  |  |  |
| 8. Unearned revenue | 338 |  | 28.062.728.593 | 25.379.306.162 |
|  |  |  |  |  |
| B. OWNER'S EQUITY (400=410+430) | 400 |  | 441.012.347.033 | 432.877.919.009 |
| I. Capital sources and funds | 410 | V. 22 | 441.012.347.033 | 432.877.919.009 |
| 1. Paid-in capital | 411 |  | 200.000.000.000 | 200.000.000.000 |
| 2. Capital surplus | 412 |  |  |  |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock | 414 |  |  |  |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  |  | (2.255.853.739) |
| 7. Investment and development fund | 417 |  | 34.296.400.216 | 34.296.400.216 |
| 8. Financial reserve fund | 418 |  | 17.148.200.109 | 17.148.200.109 |
| 9. Other fund belong to owner's equity | 419 |  |  |  |
| 10. Retained profit | 420 |  | 189.567.746.708 | 183.689.172.423 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  |  |  |
| 1. Bonus and welfare fund | 431 |  |  |  |
| 2. Budgets | 432 | V. 23 |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
|  |  |  |  |  |
| TOTAL RESOURCES (430=300+400) | 440 |  | 967.789.968.268 | 978.808.243.949 |

## INCOME STATEMENT

Quarter 1/2010

| Items | Code | Note | Quarter 1/2010 | Quarter 1/2009 |
| :---: | :---: | :---: | :---: | :---: |
| 1. Sales | 1 | VI. 25 | 24.452.637.568 | 24.077.542.483 |
| 2. Deductions | 2 |  |  |  |
| 3. Net sales and services ( $\mathbf{1 0}=\mathbf{0 1 - 0 2}$ ) | 10 |  | 24.452.637.568 | 24.077.542.483 |
| 4. Cost of goods sold | 11 | VI. 27 | 9.606.873.245 | 6.202.350.852 |
| 5. Gross profit ( $20=10-11$ ) | 20 |  | 14.845.764.323 | 17.875.191.631 |
| 6. Financial income | 21 | VI. 26 | 1.050.440.317 | 3.273.673.357 |
| 7. Financial expenses | 22 | VI. 28 | 924.870 .673 | 798.493.764 |
| - Include: Interest expenses | 23 |  | 313.929.307 |  |
| 8. Selling expenses | 24 |  | 1.791.821.741 | 946.707 .876 |
| 9. General \& administrative expenses | 25 |  | 5.880.635.710 | 4.052.404.389 |
| 10. Net operating profit $\{\mathbf{3 0}=\mathbf{2 0}+(\mathbf{2 1 - 2 2 ) - ( 2 4 + 2 5 )}\}$ | 30 |  | 7.298.876.516 | 15.351.258.959 |
| 11. Other income | 31 |  | 539.222.531 | 477.434.101 |
| 12. Other expenses | 32 |  |  | 441.418.524 |
| 13. Other profit ( $40=31-32$ ) | 40 |  | 539.222.531 | 36.015.577 |
| 14. Profit before tax ( $50=30+40$ ) | 50 |  | 7.838.099.047 | 15.387.274.536 |
| 15. Current corporate income tax expenses | 51 | VI. 30 |  |  |
| 16. Deferred corporate income tax expenses | 52 | VI. 30 | 1.959.524.762 | 3.222.173.566 |
| 17. Profit after tax ( $60=50-51-52$ ) | 60 |  | 5.878.574.285 | 12.165.100.970 |
| 18. EPS (VND/share) | 70 |  |  |  |

## CASH FLOWS STATEMENT

## Quarter 1/ 2010 (Direct method)

Unit: VND

| Items | Code | Note | Quarter 1/2010 | Quarter 1/2009 |
| :---: | :---: | :---: | :---: | :---: |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 1 |  | 26.120.750.300 | 97.812.656.096 |
| 2. Cash paid for supplier | 2 |  | (3.315.742.934) | (5.062.810.043) |
| 3. Cash paid for employee | 3 |  | (17.237.718.113) | (3.213.631.750) |
| 4. Cash paid for interest | 4 |  | (2.615.008.366) | (1.341.905.503) |
| 5. Cash paid for corporate income tax | 5 |  |  |  |
| 6. Other receivables | 6 |  | 1.849.581.912 | 2.547.558.147 |
| 7. Other payables | 7 |  | (5.831.786.376) | (8.816.085.389) |
| Net cash provided by (used in) operating activities | 20 |  | (1.029.923.577) | 81.925.781.558 |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (26.554.202.148) | (38.108.180.106) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  |  |  |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  |  |  |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  |  |  |
| 5. Cash paid for joining capital in other companies | 25 |  | (5.000.000.000) |  |
| 6. Withdrawal of capital in other companies | 26 |  |  |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 717.429.336 | 108.645.435 |
| Net cash used in investing activities | 30 |  | (30.836.772.812) | (37.999.534.671) |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 | 21 |  |  |
| 2. Cash paid to owners equity, repurchase issued stock | 32 | 21 |  |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 16.612.939.647 | 1.385.606.719 |
| 4. Cash paid to principal debt | 34 |  | (20.647.000.000) | (7.199.000.000) |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 | 21 | (18.025.000) | (515.498.000) |
| Net cash (used in) provided by financing activities | 40 |  | (4.052.085.353) | (6.328.891.281) |
|  |  |  |  |  |
| Net cash during the period ( $\mathbf{5 0} \mathbf{=} \mathbf{2 0}+\mathbf{3 0}+\mathbf{4 0}$ ) | 50 |  | (35.918.781.742) | 37.597.355.606 |
|  |  |  |  |  |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 46.140.850.214 | 8.543.529.521 |
| Influence of foreign exchange fluctuation | 61 |  | 34.913 | (34.913) |
| CASH AND CASH EQUIVALENTS AT END OF YEAR ( $70=50+60+61$ ) | 70 | 29 | 10.222.103.385 | 46.140.850.214 |

